

Delta eSourcing is first choice for Consortium Procurement for a streamlined and efficient e-tendering platform solution



Company background

Consortium Procurement is the procurement arm of the Northern Housing Consortium. Created over 30 years ago, the not-for-profit organisation was designed to offer members a trusted, compliant, fair and straightforward procurement service. Now, supporting over 400 members throughout the UK, they strongly believe in continuing to develop and expand their frameworks and services for the benefit of their members.

Challenge faced

Prior to using Delta, Consortium Procurement had not been using an e-tendering platform, instead conducting tender exercises via email and submitting notices directly on to the OJEU website, which was a more labour-intensive process. It also increased the risk of documents being mislaid, saved incorrectly or not received in the first place. This process meant that keeping a fair and transparent audit trail was very difficult.

Solution


Delta eSourcing gives Consortium Procurement everything they need from an e-sourcing platform to manage all aspects of their procurement. For example, the system provides templates for notices, selection questionnaires and clarity about all the stages of each procurement procedure they undertake. The system eliminates duplicate work and ensures that all Consortium Procurement's processes are compliant with the Contract Regulations.

Additional benefits

The Workspace Manager function allows Consortium Procurement to manage their call-off tenders securely and allows access to members from other organisations to view confidential information.

When the organisation first reviewed the Workspace Manager functionality within Delta, the facility wasn't entirely fit for their purpose, but after working closely with Delta's development team, they designed a collaboration area that enabled Consortium Procurement to work with all their members, ensuring that each individual member's information remained confidential.

They were also able to add the Dynamic Purchasing System function later, which increased the solutions they could offer their members.



"We find the system to be very straightforward to use. The layout makes it very clear where to go and where to find things after just a small amount of training, and the terminology is very straightforward and fits with our own terminology so there is no confusion."

**Drew Frame, Procurement Manager,
Northern Housing Consortium**



Outcome

By using Delta eSourcing, Consortium Procurement has streamlined their processes, making them more efficient and allowing them to run consistent and transparent procedures. It has also provided them with an external, secure document repository so everyone who needs access to all documents knows where to find them. As a central purchasing body, they also need to undertake subsequent mini tenders following an initial framework tender. The Delta eSourcing platform enables them to run those exercises in a compliant way, allowing access to members calling off the framework to enable them to access the system for evaluation, while restricting their access to other exercises.

For further information please call
**0141 332 8247 (Option 1 followed by
Option 2) or email
sales@delta-esourcing.com**

www.delta-esourcing.com