



plus dane group

“Using Delta has increased PDH’s capacity for business”

Graham Bramwell,
Procurement Manager,
Plus Dane Housing

Plus Dane Housing (PDH) is a housing association and registered provider that manages 18,000 homes in Chester. It employs 800 people and has an asset value of around £560m, with a turnover of £87m a year.

PDH has been using Delta eSourcing for 18 months. Delta was recommended to PDH via a former colleague who went on to work for the Places and People procurement team. The ex colleague recommended Delta for its e-sourcing software, which allows users to manage tenders online, upload large documents and receive bids electronically.

E-Sourcing

Plus Dane Housing Association Procurement Manager Graham Bramwell said: “PDH has found e-sourcing to be the most useful part of Delta. It is OJEU-compliant, it is transparent – so it can be referenced in a court of law – and it makes it easy for others in the business to participate in procurement evaluations.”

Transparency

Mr Bramwell added: “Using Delta has increased PDH’s capacity for business. It allows our procurement process to be clear, transparent and easily accessible for suppliers.

“Delta has also raised the profile of our procurement team, by allowing it to demonstrate savings it has made online, and by showing that PDH is doing things properly.

“PDH received £10m third sector funding on a recent housing project, which we then had to divide into separate tenders and put to market. Delta helped PDH do this and get the maximum value for public money.

“Delta has been very useful to our small procurement team; it allows us to run transparent tenders, involve other partners in our procurement process and implement best working practice.”

Helpdesk

Mr Bramwell commented: “Delta is very easy to use and it has a great helpdesk; I have never been disappointed by it. The helpdesk team are very friendly and good at finding the information that you need. In the past, when the team didn’t know the information I needed, they researched my queries and got back to me with an answer.”